



Analyzing Markets Syllabus

Course Hours: 3

Instructional Mode

Distance Education

Learning Resources

Market Analysis and Highest and Best Use,
online text

Contact Information

Help Ticket: www.alliedschools.com/support.shtml

Instructional Support Toll Free: 888-751-2303

Student Services Toll Free: 888-925-4282

International: 949-707-5044

Fax: 800-898-9188

Hours: Monday - Friday, 7:00 a.m. to 6:00 p.m. PST

Course Description

This course will prepare the student to identify specific property, recognize factors affecting real estate, and present analyzed facts in a coherent, organized format that is consistent with USPAP standards. The fundamentals of the valuation and appraisal process are addressed. The student will learn about economic principles of value, the real estate market, in addition to the process of estimating improvement costs and application of the cost approach.

This course provides continuing education hours for the licensed real estate appraiser. It is intended to enhance the knowledge and effectiveness of appraisers in all license categories and is approved by the Bureau of Real Estate Appraisers for 3 hours of continuing education.

Learning Objectives

After completing this course, you will be able to:

4. Indicate advantages and disadvantages of multi-variable regression analysis.
5. Recall the use probability in appraisal.
6. Solve for the probability of complementary events.
7. Identify the strengths and weaknesses of automated valuation models (AVMs).

Course Time Frame

Students must spend a minimum of 3 classroom hours* in this course. Access to specific assignments will be restricted to ensure that students accumulate the required seat time.

*A classroom hour is defined as 50 minutes for each clock hour the course is approved.

Grading/Evaluation Policy

Performance is measured by online lesson quizzes and unit exams. To complete this course successfully, students must complete: 4 Units including all reading assignments, Lesson Quizzes, Case Studies, and Unit Exams. A minimum passing score of 70% or better is required on all quizzes and exams. Quizzes and exams with scores below 70% must be retaken until the score meets or exceeds 70%.



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Course Outline and Grading Criteria

<i>Unit Title</i>	<i>Hours</i>	<i>Assignment Title</i>	<i>Points Possible</i>	<i>Required to Pass</i>
1: The Real Estate Market	0.50	Unit Exam	4	3
2: Market Analysis	0.75	Unit Exam	4	3
3: Highest and Best Use Analysis	0.50	Unit Exam	4	3
4: Case Studies	1.25	Case Study 1	3	3
		Case Study 2	3	3
		Case Study 3	4	3
Total	3.00		22	18

Student Integrity and Academic Honesty Policy

Allied Schools strives to encourage a spirit of honesty and integrity. This policy was created to foster a climate that promotes the most stringent academic standards. Violations of this policy will be dealt with using fair and consistent methods. Committing one or more of the following actions is considered unacceptable and constitutes a violation of this policy:

- Intentionally using or attempting to use unauthorized materials in any academic exercise;
- Intentionally aiding or attempting to aid another student to commit any act of academic dishonesty;
- Bribing or attempting to bribe, or making threats against any individual, with the intention of affecting a grade or an evaluation of academic performance;
- Falsifying any documents;
- Accessing the institution's computer systems or files without proper authorization.