



California Real Estate Principles Syllabus

Course Hours: 45

Instructional Mode

Distance Education

Textbooks / Learning Resources

California Real Estate Principles, online text

Course Description

The Real Estate Principles course provides an in-depth overview of fundamental real estate concepts—from agency relationships through closing procedures. The course describes the functions of the California Bureau of Real Estate (CalBRE) as it pertains to getting, renewing, and maintaining a real estate license. As an introductory course, it will provide you with the foundation needed for the other real estate courses that are required for licensure and will also assist you in preparing your real estate licensing exam.

Course Objectives

After completing this course, you will be able to:

1. Recall the characteristics of California that make it unique--climate, geography, demographics, economy, and housing market.
2. Identify the bundle of rights and types of property, categorize estates, designate methods of holding property ownership, and recall how to safeguard ownership through the recording process.
3. Recall the types of encumbrances and the ways to acquire or convey title to real property.
4. Recognize the various agency relationships, the obligations and rights of agents and principals, and the types of listing agreements.
5. Specify basic characteristics of contracts and identify the types of contracts used in real estate transactions.
6. Specify various disclosures required for California real estate transactions.
7. Indicate the escrow and closing procedures used for California real estate transactions.
8. Recall the specific aspects of real estate finance, including loans and lending institutions.
9. Recognize the appraisal process and principles of valuation.
10. Recall the principles of land use planning, development, and construction and the types of building styles.
11. Characterize brokerages and their day-to-day activities, recall factors for choosing a brokerage, recognize ethical and legal behavior expected of real estate licensees, and identify specialized fields in real estate.
12. Indicate how to obtain and keep a real estate license based on the provisions of the Real Estate Law.

Grading/Evaluation Policy

Evaluation is linked directly to the course objectives. Performance is measured by an online final exam. To complete this course successfully, students must complete: 15 Units including all reading assignments and successfully pass a Final Exam. The final exam consists of 100 multiple-choice questions, and you have 3 hours to complete it. You must answer 70% of the questions correctly to pass the final exam. If you do not pass the final exam, you may retake it after an 18-day period.

Contact Information

Help Ticket: www.alliedschools.com/support.shtml

Instructional Support Toll Free: 888-751-2303

Student Services Toll Free: 888-925-4282

International: 949-707-5044

Fax: 800-898-9188

Hours: Monday - Friday, 7:00 a.m. to 6:00 p.m. PST



California
Real Estate Principles
Syllabus

Course Outline and Grading Criteria

Unit Title	Hours	Assignment Title	Points Possible	Required to Pass
1: California's Diversity	2	Unit Quiz	15	<i>Optional</i>
2: Property, Estates, and Ownership	3	Unit Quiz	15	<i>Optional</i>
3: Encumbrances and Transfer of Ownership	3	Unit Quiz	15	<i>Optional</i>
4: Contracts—The Basics	3	Unit Quiz	15	<i>Optional</i>
5: Agency Relationships	3	Unit Quiz	15	<i>Optional</i>
6: Real Estate Contracts	3	Unit Quiz	15	<i>Optional</i>
7: Disclosures in Real Estate	3	Unit Quiz	15	<i>Optional</i>
8: Escrow and Closing	2	Unit Quiz	15	<i>Optional</i>
9: Real Estate Finance—Loans	2	Unit Quiz	15	<i>Optional</i>
10: Real Estate Finance—Lending Institutions	3	Unit Quiz	15	<i>Optional</i>
11: Valuation and Appraisal	4	Unit Quiz	15	<i>Optional</i>
12: Land Use, Subdivisions, and Housing	3	Unit Quiz	15	<i>Optional</i>
13: Real Estate Brokerage	2	Unit Quiz	15	<i>Optional</i>
14: Real Estate Specialization	3	Unit Quiz	15	<i>Optional</i>
15: Getting and Keeping Your License	3	Unit Quiz	15	<i>Optional</i>
Final Exam	3	Multiple-Choice	100	70
Total	45		100	70

Student Integrity and Academic Honesty Policy

Allied Schools strives to encourage a spirit of honesty and integrity. This policy was created to foster a climate that promotes the most stringent academic standards. Violations of this policy will be dealt with using fair and consistent methods. Committing one or more of the following actions is considered unacceptable and constitutes a violation of this policy:

- Intentionally using or attempting to use unauthorized materials in any academic exercise;
- Intentionally aiding or attempting to aid another student to commit any act of academic dishonesty;
- Bribing or attempting to bribe, or making threats against any individual, with the intention of affecting a grade or an evaluation of academic performance;
- Falsifying any documents;
- Accessing the institution's computer systems or files without proper authorization.